



Nursery & Garden Industry
South Australia

Nursery and Garden Industry SA Inc. (NGISA)

President's Message

'The Nursery and Garden Industry SA Inc (NGISA) is a vibrant association working for the benefit of its members in South Australia with a broad range of services.

Membership of NGISA incorporates membership of the Nursery and Garden Industry of Australia (NGIA) and inclusion in the National Nursery Industry Trade Register distributed throughout Australia.

The Association was formed in 1908 and is recognised as the peak industry body for amenity horticulture. It is dedicated to facilitating information in technical, business and industrial services to its members through the Industry Development Officer network.

Participation in the Australian Garden Centre Accreditation Scheme (AGCAS) for retail garden centres and the Farm Management Scheme (FMS) which incorporates the Nursery Industry Accreditation Scheme Australia (NIASA) for production nurseries, is highly recommended.'

Graham Brown, President NGISA

NGISA Mission Statement

To provide the Nursery and Garden Industry in South Australia with professional leadership, technical advice, relevant training, fellowship and encourage the profitability of our members.

NGISA Code of Ethics

The Nursery & Garden Industry SA Inc (NGISA) operates under a strict code of ethics and requires its members to:

- Support the Nursery Industry in a conscientious and honourable manner
- Respect other members and the public with conduct that is neither discriminatory nor prejudicial
- Perform business dealings to accepted professional and technical standards within the Industry.
- Compliance with the Trade Practices Act.
- Adherence to relevant legislation regarding equal opportunity and sexual harassment.



**Nursery & Garden Industry
South Australia**

Nursery & Garden Industry Australia (NGIA)

Full membership of NGISA includes membership of the national peak industry body, Nursery & Garden Industry Australia. NGIA represents all of Industry on key national issues, including Water, Bio-Security, Chemicals, Invasive plants, Standards for media, Health and Safety, Accreditation and Federal political submissions and negotiations for the Modern Awards.

NGIA is the Prescribed Industry Body by government legislation for all matters relating to the Nursery Industry Levy, a member of Plant Health Australia (PHA) and the industry's representative on submissions to the Federal Government and Opposition to ensure all Federal politicians are aware of issues affecting the Industry including the modern Nursery award (MA000033).

NGISA Governing Board (as at July 1, 2016)

President	Graham Brown	Garden City Plastics
Vice President	David Eaton	Ball Australia
Treasurer	Craig Norman	Wholesale Plants & Products

Board Members

Jeff Clarke	Craigburn Nursery
Dan Austin	TAFESA
Peter Jong	Jong's Nursery
Stephen Simon	Morgan Pk Garden Centre
Samantha Hall	Greenstead Nursery
Jason Scroop	Poplar Grove Nursery
Amanda Stewart	Malvern Mitre 10

Nursery & Garden Industry Australia Inc (NGIA) Representative

Geoffrey Fuller

State Nursery Accreditation Committee

David Eaton (Chairman)
Jeff Clark Bronwyn Bennier
Peter Jong Robyn Powell

Chief Executive, Business Development & NIDO

Grant Dalwood, M: 0412 692 600, Email: gdalwood@ngisa.com.au

NGISA Marketing & Communications

Neville Sloss, M: 0414 562 010, Email: nsloss@ngisa.com.au

NGISA Office General Email

Luci Ward, Email: lward@ngisa.com.au

***The NGISA office is located within the Urrbrae Education Campus (enter via gate A)
505 Fullarton Rd. Netherby SA 5062 Room A45.***



Nursery & Garden Industry
South Australia

NGISA Membership Services

Industry Development Officer (IDO)

The Industry Development Officers are funded by state NGI offices. The IDO is part of a national network of development officers and members have access to technical advice and referral from the qualified and experienced horticultural professionals. The IDO provides advice on pest and disease management, waste water management and other nursery production technical issues based around the Nursery Production Farm Management System (NPFMS) which includes the NIASA & Ecohort programs.

Nursery & Garden Industry Australia Programs

The Nursery and Garden Industry Australia represents the interest of the industry at a national level including:

- Negotiating issues with the Federal Government including; Biosecurity, Environmental, Industrial Relations, Water and Weed Management.
- Providing regular news and information through the Nursery Papers and other communications

Nursery Production Farm Management System

This program includes both the Nursery Industry Accreditation Scheme Australia (NIASA) and Ecohort systems.



NIASA provides accreditation for continual business improvement and professional development. It helps nursery businesses deal with production efficiencies, government regulations and advancing technology as well as acknowledging excellence.

EcoHort is the industry specific certification guidelines or Environmental Management System (EMS). It is a method by which a grower can demonstrate to industry, government and the community their sound environmental and natural resource stewardship.

Australian Garden Centre Accreditation Scheme. (AGCAS)



The Australian Garden Centre Accreditation Scheme (AGCAS) is an NGIA scheme designed to encourage and recognise excellence in garden centre retailing. South Australia has a number of retail garden centres accredited under this national best practices scheme. AGCAS Members in SA benefit from a number of promotional and advertising activities supplied to them by the NGISA Office, along with a yearly audit.



Nursery & Garden Industry South Australia

Improve Your Plant Life Balance



The Improve Your Plant Life Balance program is the umbrella promotional campaign developed by the NGIA and which continues to be promoted in South Australia by the NGISA.

2020 Vision



The 2020 Vision project is all about increasing the amount of green space in our urban environments by 20% by the year 2020. The industry is working to gain the support of a range of other stakeholders to achieve this.

NGISA Nursery Notes.

The e-Nursery Notes are produced on a weekly basis and keep members informed over a wide range of issues via electronic media. Contact NGISA at info@ngisa.com.au

“What’s Growing On”



The Nursery & Garden Industry SA produce a bi-monthly colour newsletter designed for direct exposure to staff of the Industry in SA and nationally. It is designed to be read by employees of member businesses, industry stakeholders and councils throughout SA and is posted to over 400 sites.

The newsletter welcomes advertising from industry members and is at very affordable prices. Classified advertisements from members are free.

SA Garden & SA Outdoor Living Magazine

The Nursery & Garden Industry SA and a number of not for profit partner associations jointly support a quarterly full colour magazine designed for widespread distribution across South Australia. The magazine is published by Canongate Publishers and is called **SAGardens & SAOutdoor Living**.



Garden centres can supply to their customer base, and this magazine is highly sought after as a way of communicating with the broader South Australian retail public. The magazine is sold in newsagents, coffee shops and garden retailers and distribution borders on 30,000 copies per quarter. It is the ultimate way to get your garden product noticed by gardeners across the age spectrum.



Nursery & Garden Industry South Australia

Legal - Jodie Bradbrook -Bradbrook Lawyers

The NGISA has negotiated a special rate for its members with Bradbrook Lawyers.

Jodie can be contacted by phone: 8227 2829, fax: 8277 2832 or email:

jodie@bradbrooklawyers.com.au web site: www.bradbrooklawyers.com.au Bradbrook Lawyers,
Level 1, 81-89 Hutt Street Adelaide SA 5000

Industrial Relations Arvin & Tony Bisbal, Workplace Partners

NGISA operates under the Nursery Award 2010 (MA000033) as of January 1st 2010. Copies of the award are available on line from Fair Work Australia and assistance from the NGISA office. https://www.fwc.gov.au/documents/documents/modern_awards/pdf/MA000033.pdf.

NGISA utilises the skills and knowledge of Arvin Bisbal from **Workplace Partners**. For Human Resources, Industrial Relations, Workplace Safety and Workers Compensation advice and support including advocating, they can be contacted on 1300 116 400.

PIRSA - Biosecurity SA Plant Health

The NGISA offer exclusively to its accredited NIASA & AGCAS members a discounted rate for all Interstate Certification Arrangement audits to its members.

Plant Health Diagnostic Service

Grow Help Australia (DAF Qld) have accessed (HIAL) Nursery Industry Levy funds to create a program which offers:

Testing

- 10 free basic/complex samples (as per [Grow Help website](#)) for each NIASA accredited nursery. (Molecular tests and nematode extractions are still charged owing to the greater time/cost associated with the tests and outsourcing required.) Samples could be media/water tests for Phytophthora or actual plant samples;
- Discounted nursery samples for all production nurseries that are not NIASA, in the range of \$60 to \$140 per sample;
- NIASA nurseries that use up their 10 free samples receive the discount on all other samples until the following calendar year, when they receive another lot of free samples.

Production of pest and disease management literature

- 4 factsheets produced per year. The planned factsheets for this year are:
 - Aphids general
 - Galling insects
 - Gummy stem blight
 - Dutch elm disease
 - 1 pest management plan each year, some years have 2 pest management plans depending on other outputs. The planned pest management plans for this year are on Thrips and Scale Insects;



Nursery & Garden Industry South Australia

- 1 nursery paper per year. This year it is on baiting techniques for soil and water vectored pathogens – mainly focussing on phytophthora;
- 15 Pest ID tool pest descriptions.

Training

- 1 workshop in South Australia each year
- 4 webinars per year. The planned topics for this year are:
 - Insect pests vs beneficial's (some common problems)
 - Insects and pesticides
 - Fungal vs bacterial leaf spots
 - Fungicide management of leaf spot

Education and Training

Regular workshops are facilitated by the NGISA. These workshops are designed specifically for the Nursery and Garden Industry and include professional development and business profitability. Priority and special rates are offered to members. They are supported by TAFESA and the Urrbrae Agricultural High School.

Insurance

Arthur J Gallagher & Co. (formerly OAMPS) Insurance Brokers have developed the “Nursery Pac” which is specifically designed for members of the Nursery Industry. NGISA has negotiated competitive and relevant insurance policies - contact Deborah Finlay on 08 8172 8012. NIASA Members also attract a 10% discount for business Insurance.

Trade Day

Trade Day is a vital feature within the NGISA network where wholesalers display, promote and sell their products to retailers. Exhibitors include green life growers, allied traders, manufacturing agents and affiliated industries. Trade days are usually held in Autumn and Spring each year at Urrbrae.

Awards of Excellence

NGISA's premier promotion acknowledges the industry's highest achievers and all members are eligible to enter. The awards are presented annually in November at what has become the Industry's most prestigious social event.

Nursery Trade Register

A free listing of your business - products and details - is included in the National Nursery Trade Register.



Nursery & Garden Industry
South Australia

NGISA Membership Categories and Fees

Membership fees may be paid annually or quarterly. Note: These fees are for the 2016-17 financial year. Categories 1-4 include the annual NGIA subscription.

Category	Level	Annual Fees	Quarterly Fees
Category 0	Associate	\$210	n/a
Category 1	Owner / Operator 1-4 personnel	\$664	\$166
Category 2	5-10 personnel	\$932	\$233
Category 3	11-20 personnel	\$1,360	\$340
Category 4	21 + personnel	\$1,952	\$488
Category 5	Landscaper, Designer & or Garden Maintenance	\$400	n/a

All categories (with the exception of Categories 0 and 5) entitle members to a full range of services and benefits provided by NGISA Inc and the Nursery & Garden Industry Australia (NGIA). Categories 0 and 5 are an annual subscription only and do not include NGIA membership.

Fees applicable from 1st July 2016 (ex GST).



Nursery & Garden Industry
South Australia

Application for Membership

Business Name: _____

ABN: _____

Business address: _____

Postal address: _____

Post Code: _____

Phone: _____ Fax: _____

Mobile: _____

E-mail: _____

Full Name of Proprietor: _____

Number of Staff: _____ Membership Category: _____

Company Description (for inclusion in the Nursery Trade Register):

I/We hereby apply for membership of the Nursery and Garden Industry SA Inc., and the Nursery & Garden Industry Australia. I/We agree to be bound by the Constitution and rules of the above organisations and to pay all subscriptions and collection fees if in default.

Signature of Applicant:

Date ____/____/____

Please forward your Membership application with payment to NGISA 505 Fullarton Rd Netherby SA 5062. Payment can be made by cheque, or direct deposit to NGISA account: bsb 105 188 Account #: 17094840, ref: your name. Your application will be submitted to the NGISA Board Executive for consideration at its next meeting.

For Office Use Only.

Proposer: (Please print name) _____ Signature: _____

Seconder: (Please print name) _____ Signature: _____

Presented to NGISA Board ____ / ____ / ____



Nursery & Garden Industry
South Australia

NGISA Membership Benefits Summary

- Membership of a professionally run Not for Profit association compliant with Australian legislation and fulfilling a wide range of benefits for members
- Membership of the Nursery & Garden Industry of Australia
- Weekly update on Industry news via the NGISA "Nursery Notes"
- Free listing in the NGIA Nursery Trade Register
- Free copies of the industry's bi-monthly **What's Growing on** Newsletter
- Free allocation of copies of **SA Gardens & SA Outdoor Living** magazine
- Access to www.Green-LifeCareers.com.au for work placements
- Technical support from the Industry Development Officer (IDO)
- Access to the Nursery Production Farm Management Scheme, NIASA & Ecohort for Production Nurseries
- Reduced rates on plant health & water diagnostics at Grow Help Australia
- Aust. Garden Centre Accreditation Scheme (AGCAS) for Retail Garden Centres
- Reduced rates on NPFMS Accreditation Manuals
- Competitive rates on legal advice from Bradbrook Lawyers
- Work Health and Safety Updates and member advice on a wide range of topics via Workplace Partners
- Award updates for the Nursery Award 2010 (MA000033)
- Reduced rates for NGISA Training Seminars and Workshops
- Special rates and engagement for insurance from Arthur J Gallagher
- Annual Awards of Excellence dinner
- NGISA endorsed Garden Shows developing local and national networks
- NGISA State Conferences
- Reduced rates for NGIA National Conferences
- Discount on Nursery Industry Technical Manuals
- Representation to government departments including PIRSA and SA Water, etc.