



AUG | SEPT 2016

Nursery & Garden Industry  
South Australia

# What's Growing On

Official Journal of NGISA



3 New board members | 5 Trade Day highlights | 6 Jeffries steams ahead

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# New and familiar faces on the NGISA Board

**Photo:**  
**New members and will look at one more of exec**  
**Yet to be supplied?????**

**Caption received though on PDF of NGISA proof #3**

Outgoing board member  John Zwar from TAFE, incoming board member Amanda Stewart from Barrow and Bench Mitre 10 and Graham Brown who is continuing in the role of President.

The 2016 Annual General Meeting of NGISA has seen the appointment of three new people to the Board.

They are:

- Dan Austin, TAFE lecturer at Urrbrae. Dan was a student at Urrbrae TAFE a decade ago and since then has had an interesting horticultural career around the world. He was awarded an IPPS scholarship to attend their conference and did a study tour of nurseries in South Africa. He then returned to lecture at Urrbrae part-time before going to Tanzania and then to the Solomon Islands where he set up and ran their TAFE horticulture program.
- Amanda Stewart from Barrow & Bench Mitre 10. Amanda is not only owner with her husband Paul of the Malvern Mitre 10 she is also a keen landscape and garden designer, providing advice to customers of their AGCAS accredited garden centre and beyond.

- Craig Norman from Wholesale Plants and Products. Craig is no stranger to NGI management having been on the SA Board before, acted as SA's director on the board of NGIA and served as national president from 2011 to 2013. 

"I look forward to the fresh contributions that all new board members can make to the future of NGISA. It is also great to welcome back Craig Norman who will bring his experience to the skills mix," says President Graham Brown.

Re-elected unopposed or remaining on the board are president Graham Brown from Garden City Plastics, vice president David Eaton from Ball Australia, Jeff Clark of Craigburn Nursery, Stephen Simon of Morgan Park Garden Centre, Samantha Hall from Greenstead Nursery, Jason Scroop from Poplar Grove and Peter Jong from Jongs Nurseries  who also takes on the role of treasurer.

## Cover photo:

Managing Director of Jeffries, Martin Jeffries. For their story of recovery after a massive fire, see page 11.



## President's REPORT

*It was pleasing that Hort Innovation recently brought together our nursery and garden industry leaders and managers for a briefing on the 2020 Vision project, running now for three years.*

*It would be fair to say that while we have supported it - and funded it - our industry could have been more involved and informed about the project.*

*The briefing allowed a greater understanding of the strategy not to actively identify NGIs with the campaign so that it would not be seen to be driven for a commercial benefit. So far, it has been working to influence decision makers that 20% more green space is critical in our urban communities in the years ahead.*

*From the information presented to us, the campaign is proving very successful - there are over 360 partner organisations including councils, developers and businesses, there is a network of over 3,000 individuals supporting it and over 1,100 positive media stories have appeared about 2020 Vision.*

*The campaign is all about growing the sales pie for our industry in plants, not just trees, and we look forward to seeing and supporting the new consumer phase of 2020 Vision. NGISA will be putting extra effort into working with all of the NGI in Australia to help the major objective of the campaign - to grow the sales of plants by 2% every year.*

## DIARY DATES

- Pest & Diseases Workshop - Friday 16 September
- 'Warmer' Spring Trade Day - Wednesday October 12
- Spring Rose Show - October 22-23
- NGISA Awards of Excellence - Friday November 25
- Victorian Trials Week - Monday December 5-9

## Nursery & Garden Industry of South Australia

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www.ngisa.com.au



# Thank you to retiring members



(L to r) President Graham Brown with Stephen Simon, Bronwyn Bennier, Peter Jong and Chris Physzentou. Bronwyn and Chris have now retired from the board.

At the AGM President Graham Brown paid special tributes to the retiring members of the board, Bronwyn Bennier from Cleveland Nursery, Chris Physzentou from Adelaide Plant Growers and John Zwar TAFE Lecturer at Urrbrae.

Both Bronwyn and Chris had served on the board since 2010, and John since 2012. Chris had served as treasurer as well. "On behalf of all members I thank them

for their valuable contributions over the years in different ways. It is also great to see that John is continuing his support for the association by serving on the reconvened Grow Me Instead committee where his plant knowledge is greatly valued," said Graham.

The President's report for the last 12 months can be accessed via the NGISA website at [www.ngisa.com.au](http://www.ngisa.com.au)

## MOU EXTENDED

NGISA is pleased to announce that a Memorandum of Understanding has been prepared for two more years with Canongate Publishers, the publishers of SA Gardens & Outdoor Living.

"The magazine has successfully raised the profile of the industry and certainly promoted gardens and gardening to a whole new, younger audience," said Graham Brown, NGISA President.

There is nothing like it in the rest of Australia and we are very proud that Canaongate are pleased to work with us into the future.

"Importantly I would like to thank all our members who not only distribute copies, but who also advertise in the magazine and help make it happen financially," added Graham.

20,000 copies are distributed through the NGISA and affiliate network, while 10,000 are sold through newsagencies and subscription.



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# Sponsors are back!

The Nursery and Garden Industry of South Australia is going from strength to strength as we increase membership and retain our leading sponsors.

Since October 2014 our membership has increased to 125 members – up by 20 members and they have come from all categories.

A sign of our continuing success and service to our members is the response from our major sponsors.

Our Platinum sponsor Van Schaik's BioGro is back on board at Platinum level and we thank them sincerely for their annual support, plus occasional added support at events like Trade Days.

Our Gold sponsors, Brunnings, Garden City Plastics, Native Plant Wholesalers and Wholesale Plants and Products have also renewed their sponsorships

at the same level – thank you!

Our submission to SA Water for continuing their Gold sponsorship was obviously well received as they are continuing their association with NGISA at Gold level.

At Silver level, Jongs Nursery have renewed and will be specifically supporting the reformation of the NextGen group within the association to provide a forum for younger people in the industry to get together.

Wholesale Plants and Products will be specifically sponsoring the new Garden Designers of SA group that has been formed by NGISA ( see page 10).

Hopefully in the next issue of What's Growing On we will be able to report to you other renewed sponsorships and even possibly a new one!

## 2020 Vision builds NGI support



Board and state members from all states attended the 202020 briefing.

A workshop was held at the start of August in Sydney to bring representatives of all states and territories up to date with the plans for the 202020 Vision.

Now entering its fourth year the project will move more into building consumer awareness while reinforcing the importance of the 20% more green space by 2020 to key influencers like

planners and developers.

“It’s all about building sales of plants – the objective is a 2% compound increase in sales every year to 2020 and this appears to be happening,” said Graham Brown, SA President who attended along with CEO Grant Dalwood and Communications Manager, Neville Sloss.



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# Stepping into Spring with Trade Day

It was an early start for many at NGISA's Trade Day, but the sun was soon shining.

Held on August 23 at Urrbrae Education Centre, wholesalers travelled far and wide to show off their products and services.

Trade Day has proven to be the perfect opportunity for networking, direct sales and orders between attendees and exhibitors.

Alice Coombe from Heyne's Wholesale Nursery at Burton has been coming to trade day for many years and hoped to receive positive feedback for their new succulent boxes.

The nursery partnered with Northern Pallets and Crates to make the wooden planter boxes holding three South Australian grown succulents.

"All our succulents are grown here and acclimatised to our conditions," Alice said.

Other stall holders such as The Geranium Man at Mac Donald Park will soon join NGISA as members and this was their third time at Trade Day.

The Wholesale Plant Nursery is run by Darryl and Lynne Stockton and their two sons. They received the Best Green Life Award on the day.



Members of the HMA were out in force at Trade Day (l to r) Kim Syrus, Jacqui Harbison, and Jon Lamb.

Lynne said Trade Day is awesome for networking and she loves seeing all her customers.

"We are at Angel Vale, so this is a really good opportunity for people to come and have a look at our products," Lynn said. The crowd also enjoyed a complimentary breakfast barbeque and freshly brewed coffee, thanks to the ICL Group, celebrating 50 years of Osmocote.

With a crisp morning bathed in sunshine, it was the perfect day to catch up and browse the abundance of beautiful plants.

A late Spring Trade Day will be held on Wednesday October 12, by Melina Scarfo, HMA Intern



Jayden Sawtell from Jongs Nursery.



Ben Jacquier from Poplar Grove Nurseries on their stand.

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NGISA President Graham Brown and ICL Group's David Franklin cutting the cake to celebrate Osmocotes 50th birthday.



Jenny Deans from Cosmophylla Garden Service.



John Plummer from Plummers United with David Franklin from ICL Group. David was cooking the barbeque in celebration of Osmocote's 50th birthday.



'The Geranium Man' stand, with (l to r) Luke, Lynne and Darryl Stockton in the background.



Tim James and Alice Coombe from Heyne's Wholesale Nursery with their sell out timber succulent boxes.



The prize cart for the day's raffle with MC Neville Sloss.

# 'WARMER' SPRING TRADE DAY

**Wednesday October 12**

You will have another chance to buy and order this spring, at our 'Warmer' Spring Trade Day – perfect timing for topping up for spring and Christmas and early summer orders.

Many of our regular nurseries and suppliers will be there again and others who couldn't make the early trade day will be there, such as Adelaide Plant growers and Triffid Park with their sought after waterplants.

So put Wednesday October 12 in your diary and if you are interested in having a space please contact the NGISA office on 08 82711012 or email [info@ngisa.com.au](mailto:info@ngisa.com.au)

# Lorraine, Woman of the Jungle in Willunga



Lorraine Poole in her 'jungle'.

Lorraine first arrived in Australia from New Zealand at 19 years of age. "I haven't left since," she says, "this is home."

Prior to purchasing Jungle in Willunga in 2010, then known as Fern Forest Nursery, Lorraine lived in the Northern Territory where she owned and managed a variety of businesses.

"I managed Top End Seeds for about 10 years in Darwin from the mid 80s, where I collected native tree seed and sold it to mining businesses for re-vegetation of mines and quarries, so that was quite a lot of fun... I've always been interested in native plants," she says.

Originally hailing from Gisborne on New Zealand's North Island and the daughter of an international rose judge (Nancy Lorraine Poole), she attributes much of her interest in horticulture to her upbringing, but admits she didn't pursue this interest until later on.

After 30 years in the NT, "it was time to escape the heat," she laughs. "I knew I wanted to live in South Australia – somewhere close to the ocean. Initially I didn't have much luck but came across Fern Forest by chance. It really was serendipity."

The decision to buy the nursery was a leap of faith for Lorraine. "The first few years here were difficult; I had very little nursery retail experience and no friends, family or connections in Adelaide. I didn't make many changes because I realised I was pretty ignorant," she laughs.

These factors led her to join the NGISA 2 years ago and she hasn't looked back. "I met Tracy and Hilton Blake at the NGISA Merchandise Workshop and they've been fantastic.

"Tracy is super creative and Hilton is really on it with the numbers. I've had previous marketing consultants but none of them really had a feel for the nursery industry like these two, so it's been fantastic to have their support," she says.

"I've increased my sales turnover by 15% since I started working with them thanks to some simple strategies, like stock positioning or changing signage and better positioning of plants for sale."

Last year, Lorraine made the bold move to change the name of the nursery to Jungle in Willunga. "Hilton had said to me 'if you're going to make the change, just go for it', so I did!" she laughs.

Walking through the nursery, it is easy to see why Lorraine has chosen a tropical theme. Clustered, overarching palms make the location perfect for her addition of jungle animal statues, a children's climbing web and a wooden slat path that winds through the entire mini-jungle, creating an exotic destination in its own right.

"Most people living in the Territory have tropical plants," she says. "So I have experience with things like palms, gingers and bromeliads. We've come to specialise in several varieties of clumping non-invasive bamboo too, people love them – they're fast growing and don't require much maintenance."

Lorraine has learnt that success in horticulture retail very much depends on the ability to learn and adapt to change. "People forget that horticulture is a fashion business, it's just slow-moving. Take succulents for example, I had customers come in 2 years ago calling them 'grandma plants,' now look how popular they are!"

Lorraine loves the McLaren Vale wine region; "it has so much happening artistically and culturally, I love that about this place. I hope to be here forever."

By Emma Heidenreich



Lorraine has introduced stronger signage as part of her nursery upgrade.

# INDUSTRY SNIPPETS

## New members

NGISA welcomes several new members this issue.

\* **Allora Gardens Nursery**, in Darwin in the Northern Territory. Yes, we have an interstate member as the NT association is no longer active and owner Estelle Cornell is keen to keep abreast of industry issues through our association.

Allora Gardens is an award winning nursery and recognised as one of the best in the territory and we are delighted to welcome them aboard.

\* **Palm Plantation**, at Cavan on the northern side of Adelaide. This business has been operating for nearly 20 years and is owned by Lance Vater. The newly appointed nursery manager is Heidi Kloester, formerly of Glynde Mitre 10.

As the name suggests, Palm Plantation specialises in palms, stating they have South Australia's largest range of mature, acclimatised palms, supplying both to the trade and general public

\* **House Plants Australia (HPA)**. Previously affiliated with the national body, HPA has now joined NGISA. For many years our 'own' Geoffrey Fuller has been associated with HPA, which represents breeders of such well known plants as philodendron 'Zanadu' and ficus 'Shorty'.



## Farewell Daisy Patch

On a sadder note, after many years as NGISA members, John and Julie Barrie are moving into retirement and closing the gates of Daisy Patch nursery near Coonalpyn. We thank them for their input to the horticultural industry in South Australia, and wish them all the best in this new chapter.



## NGISA member extends into Malaysia

NGISA member Ironwood Careers and Training (ICT) has signed an MOU with Institute Agro Usahawan (iGrow) for the provision of training to Malaysian students and workers in the agribusiness sector.

The signing ceremony was witnessed by Hon Leon Bignell, Minister for Agriculture, Food and Fisheries & other high ranked Malaysian government officials in Kuala Lumpur in July.

CEO of Ironwood, Navtej Bal said the MOU starts a new partnership between Australian and Malaysian training institutes that specialise in agribusiness and horticulture training.



## NEW NGISA website

Work has begun on a new website for NGISA. The website will have all the current industry information and more, but will also include a section for the general public about our retail members. It will include a location map and highlight our AGCAS members.

There will also be the opportunity to add new release varieties for each season as well as any other special promotions. It is expected to be live before the end of the month.



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## New CEO for SA Water



SA Water Board CEO Mr Roch Cheroux.

After an extensive national and international search, the SA Water Board appointed Mr Roch Cheroux as its new CEO who took up the post in July. In the next edition we will have an extended story about Mr. Cheroux and his plans at the helm of SA Water.

## NGISA to support Garden Designers group

The formation of a new group to meet the needs of garden designers in South Australia is a step close following a planning meeting in Adelaide in August.

Several garden designers met with NGISA to discuss what such a new group could provide them.

The group was convened by Luci Ward, a part-time garden designer and who also works for NGISA a day a week.

“As a part-time designer, I felt that opportunities for networking and professional development were missing for me and fellow designers,” said Luci.

NGISA hosted a meeting of several garden designers including Margie Ripper, Annie Deere, Stephen Hailstone, Amanda Stewart, Stewart, Rosey Boehm and Mark Barnett.

“It was agreed that there is a real gap in information available to designers and the concepts of workshops and a discussion forum were considered

a priority,” said NGISA CEO Grant Dalwood.

“NGISA is proposing to facilitate these activities for the new group, whilst offering them all the benefits of being members of NGISA through our Category 5,” said Grant.

The intention is that the group would have its own identity and an informal committee would help plan and facilitate activities, with NGISA providing the secretariat through Luci Ward.

Ideas such as visits to production nurseries, workshops to discuss better costing of projects and tours of designed gardens are all likely to be considered in the future. It is proposed that the group be called Garden Designers of SA.

More in future issues!



## Industry Structure Review due in November

Since May this year the Structure Review Committee (SRC) has comprehensively sought input from all industry stakeholders around the country and is now in the process of reviewing inputs from research, meetings and the industry online survey.

Committee member Carl Heyne says there has been at least nine stakeholder consultation meetings and meetings with every Board within the network.

“We instructed Down to Earth Research to conduct an industry-wide survey and can confirm we have a robust sample currently being analysed. We also invited and received written submissions on the structure review and overall have received extensive feedback for

consideration,” said Mr Heyne.

“This is a review of how eight organisations within one network operate together. The Committee, as members in this network, have a responsibility to ensure our research is inclusive, transparent and thorough; and we are pleased with the review’s progress.”

The work is not over for the four person committee. They are gathering intelligence through research of domestic and international association case studies, reviewing the results of the survey and the industry submissions. Despite the formal consultation process concluding, the Committee will continue to receive input until early September.

Chairman of the Review Committee, Gary Eyles said they come together again in September with a professional facilitator to consolidate our findings and to lay the foundations for our recommendations and the final report which will be delivered in November this year.

“We have an important task ahead and do not take our obligations lightly. As a Committee, we will combine our collective knowledge and passion; and focus on solutions to improve benefits for members and foster growth opportunities for the industry.”

For more information on the nursery industry structure review email [structurereview@ngia.com.au](mailto:structurereview@ngia.com.au)

# Full steam ahead at Jeffries



*Martin Jeffries overlooking their Buckland Park premises.*

It took over a year for NGISA member, Jeffries, to recover from the devastating fire which took place at their Buckland Park site north of Adelaide back in February 2015.

The fire spread and burned for several days and at its peak more than 130 fire fighters were on site trying to contain it.

Reports at the time predicting the damage would be worth more than \$6 million were close to the mark and Managing Director Martin Jeffries says it really took more than six months to get the processing plant and site back to full operation.

But on the upside, the new plant is now capable of processing four times the amount of waste the old plant could do, so production of compost, soil and mulch is going strong for Jeffries.

Martin Jeffries is the Managing Director of the Jeffries Group, taking over from his brother Lachlan in early 2015. Lachlan remains in the business on a part-time basis. Father Len is the third

generation in the business taking over from his father Fred, who took over from his father Fred who began the business in the 1930s.

“Dad is now 70, but is still about the place helping out from time to time. I don’t think he can give it up!” said Martin.

The Buckland Park site extends over 125 hectares, with around 100 hectares of that which has been a productive buffer for the plant, operated as a working farm growing potatoes and carrots among other vegetables. Originally it was the biggest dairy in South Australia but it closed in the 1990s and was purchase by Jeffries in 2000 and became fully operational in 2004.

“We have used our own composts on the farm and their value to the soil has been demonstrated with excellent yields, and outstanding absorption when heavy rains flood surrounding areas,” said Martin.

The composting plant is now set up with the latest technology for removing contaminants from the mix and it is producing a wide range of landscaping products for the marketplace.

“ We have been changing our practice away from the traditional turning of the compost since 2009 to full sterilisation through an aeration system which meets Australian Standards. This involves forced aeration along the base of the rows and is monitored through temperature and oxygen probes,” said Martin.

The plant is now producing more than 200,000 tonnes of compost, soil and mulch a year, most of it going to landscaping supply depots and to agriculture. Vineyards are a major market along with the market gardens in the surrounding area, plus other customers in the Riverland and Sunraysia areas.

“While hydroponic growing is becoming more popular, it is estimated that there are still over 2,000 hectares of in-ground growing nearby.”

Council kerbside green waste collections make up a significant part of their inputs, with Jeffries being the first company to contract with local councils in South Australia, with Salisbury Council.

Martin believes that their business growth will continue in the competitive marketplace in SA. With around 70 staff, Jeffries is one of our strongest contributors to the garden and landscaping scene in South Australia.



*The forced aeration system does away with the need to turn the rows during the composting process.*

# Accreditation - working towards excellence



Van Schaik's BioGro, one of only two in South Australia to achieve Biosecure HACCP accreditation.



Native Plant Wholesalers, our other Biosecure HACCP business in SA.

Being NIASA accredited is recognition of excellent practice in a production nursery and each year nurseries are audited to see if they reach or maintain standards to achieve and maintain accreditation standards.

The following list is that of SA nurseries that have met NIASA accreditation 2016 or are awaiting reaccreditation audits. Most have been audited so far in 2016 with only a few left to be completed by IDO Grant Dalwood.

"2017 will see some changes to the administration of the Nursery Production Farm Management System (NPFMS), the NGI offices until November 2015 were responsible at a State level in managing audits under an Industry levy program," says Grant.

For the duration of 2016 each state has accounted for the administration of the program whilst the NGIA worked its strategies towards their resuming full control over all of the programs in January 2017. NGIA will from then control the audit frequency and costs to businesses looking to retain their NIASA & Ecohort status.

The Biosecure HACCP program is now administered by the HIAL Nursery Production Program with administration over seen by the NGIA.

The chart also shows those who have met certain ecological and sustainable practices and have reached Ecohort accreditation.

"The highest standard is BioSecure HACCP, an independently audited on-farm Biosecurity Risk Management System operating under a national set of industry guidelines with an emphasis on assessing internal and external on-farm biosecurity risks throughout the entire production system," says Grant.

Utilising a risk assessment pathway (HACCP) a business identifies and records biosecurity risks and implements appropriate risk mitigation or elimination strategies, at critical control points, reducing the risk to acceptable levels.

Only two businesses in SA have reached this standard and they are Van Schaik's Bio-Gro and Native Plant Wholesalers, both in the South East.



NURSERY/BUSINESS NAME				ACCD'T SINCE
AgriExchange Pty Ltd	Yes			Feb-09
Plummer's Nurseries	Yes			Sep-11
Edinburgh Park Nursery	Yes			May-14
Falg Nurseries Pty Ltd	Yes			Nov-95
State Flora (Murray Bridge Nursery)	Yes	Yes		Dec-08
Craigburn Nursery	Yes			Sep-11
SARDI Plant Quarantine	Yes			Mar-04
Lewis Horticulture	Yes			Aug-09
Wholesale Plants and Products Pty Ltd	Yes			Nov-10
Living Colour Nursery Pty Ltd	Yes			Feb-03
Native Plant Wholesalers Pty Ltd	Yes	Yes	Yes	Jun-00
Poplar Grove Wholesale Nursery	Yes	Yes		Jan-10
Provenance Indigenous Plants	Yes			Jan-15
Fairview Plant Wholesalers	Yes			Mar-11
Heyne's Wholesale Nursery	Yes			Feb-03
Van Schaik's Bio-Gro Pty Ltd	Yes	Yes	Yes	Jun-98
Greening Australia	Yes			May-15
Arid Smart Nursery	Yes			Feb-14
Jong's Nursery	Yes			Nov-11
Sibelco Sands Australia Pty Ltd	Yes			Jan-15

# On tour with the IDO

The need for audits for accreditation takes NGISA's IDO, Grant Dalwood, to all parts of the state and he has just returned from a trip to the Riverland.

There he did the audits for Plummers United Nursery and Agri-exchange. Plummers is once again NIASA accredited, while Agri-exchange was once again both NIASA and Eco Hort accredited. Congratulations to them both.



Steve Burdette and Narelle Burgemeister at Agri-exchange at Renmark.



Cassie and Travis Stoneham at Plummer's & United Nursery, just out of Renmark.

Grant also takes the opportunity to call in on other members while on tour and this time visited Theo Yannakoudis, who produces grafted grape vines and The Earth Works in Berri.



Di Marshall and John Neal, long serving team member, at the Earthworks at Berri.



Maria Yannakoudis and the grafting team at their premises in Loxton.



Native Plant Wholesalers

## Australian Flora for Horticulture



Native Plant Wholesalers is one of Australia's larger native plant growers and proudly based in South Australia near Mount Gambier. Begun 30 years ago by Australian native plant enthusiast, Phillip Dowling, the nursery now has 6 hectares of growing area producing over 800,000 plants per annum in 140mm and 200mm pots. A staff of more than 30 full-time and casuals, work with Phillip and nursery Manager Jason Dawe to produce and promote Australian flora for horticulture.



Native Plant Wholesalers has been a NGISA Accredited Nursery since 2000, an NIASA accredited nursery since 2009 and in 2011 achieved Biosecure HACCP certification. An extensive stocklist is available on the Native Plant Wholesalers website which is updated weekly for ordering. We offer quick and efficient delivery.

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# Biosecurity News

## Spring Webinars to help manage pests and their treatments

A series of webinars is being run to help production nursery professionals more efficiently produce plants free of pests and diseases and avoid disease outbreaks.

Webinars are a relatively new learning opportunity where people can log in via computer or smart phone and listen to the experts and ask questions.

The training is being offered as part of the levy funded project 'Building the resilience and on-farm biosecurity capacity of the Australian production nursery industry'.

Each one hour webinar will focus on specific areas concerning pest and disease management, with a half hour presentation, and half an hour to ask questions of the expert presenters.

Growers can register for each webinar through the link below each title. A confirmation email will be sent, with instructions for joining the webinar. A reminder email will also be sent a few days before each event.

- **Webinar #1:**

**Insect pests vs beneficials**  
*22 September at 10.10am*

Pest identification is critical for correct management. This will focus on the identification of potentially harmful insects commonly encountered in production nurseries, and what to do about predators or parasitoids (beneficial species). It will also explain the process to take when an unknown species is found.

- **Webinar #2:**

**Insects and pesticides**  
*6 October at 9.30am*

Unfortunately, pesticides are not without some side-effects. What active ingredients will have least impact on naturally occurring beneficial populations? How do you avoid phytotoxic effects? How do you find out what products are available for use against a particular insect?

These questions will be answered in this webinar.

- **Webinar #3:**

**Fungal vs bacterial leaf spots**  
*20 October at 9.30am*

Learn the basic tips to distinguish fungal from bacterial leaf spots and a number of other common leaf problems during this webinar.

- **Webinar #4:**

**Leaf spots and pesticides**  
*3 November at 9.30am*

Fungal and bacterial pathogens can be present on (or in) plants without causing symptoms. How do I use pesticides and be sure that plants are supplied to customers free of the pest? These topics will all be covered during this webinar.

To book for these webinars, go to [www.yourlevyatwork.com.au](http://www.yourlevyatwork.com.au) and follow the links to the webinar booking forms.



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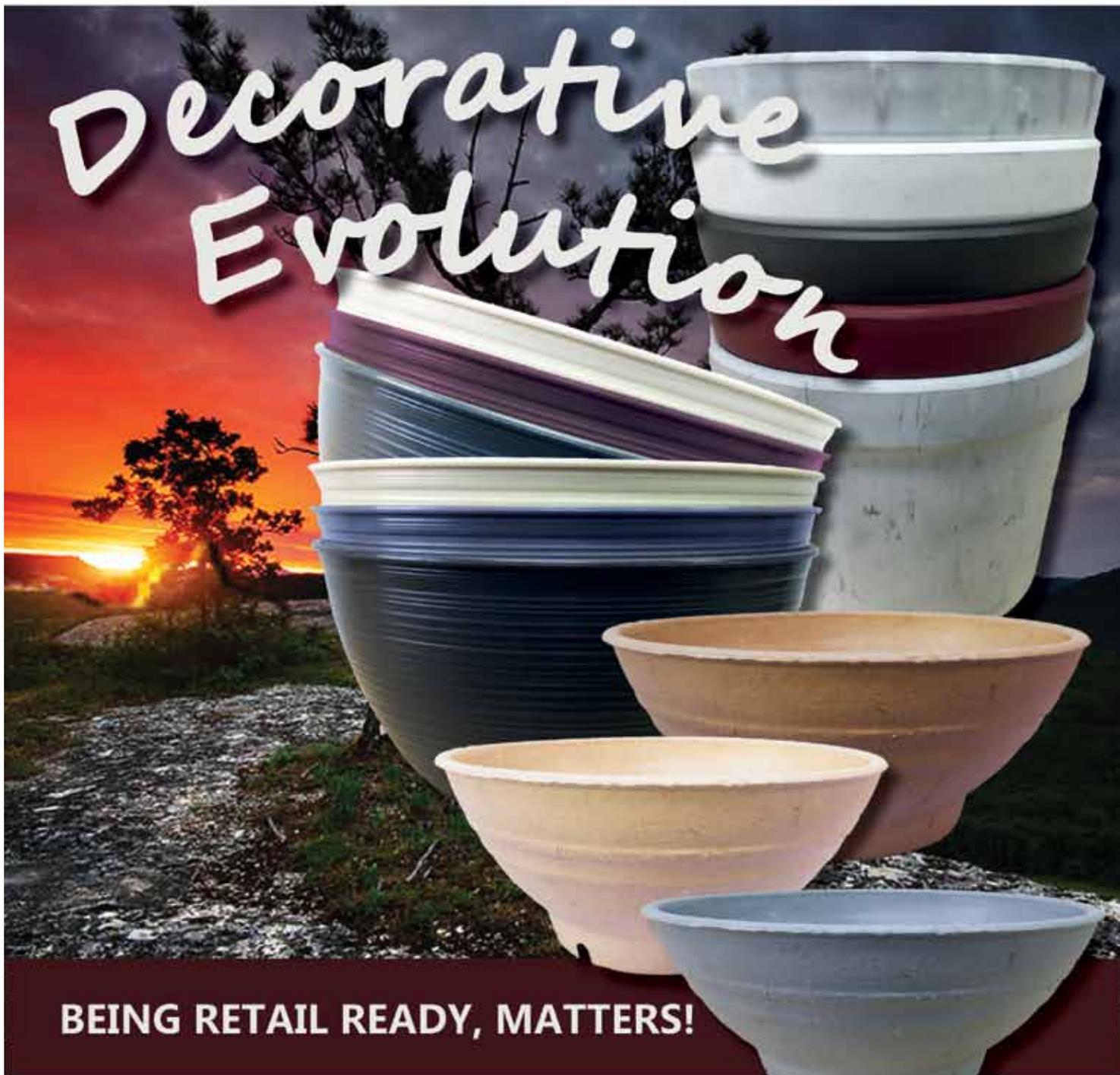
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